

**Job title:** Divisional Director  
**Service line:** Yondr Group, Tech  
**Based:** Amsterdam / London with regular travel  
**Reporting to:** Managing Director

### Job purpose

Yondr is revolutionising the real estate and technology industries. We provide wholly outsourced, end-to-end solutions to meet the capacity and property needs of growing businesses. In the process, we improve business performance, create enriching user experiences, and meet tomorrow's needs today.

But we can't do it without you.

You are a strategic, driven and experienced professional with the skills, clarity of thought and ambition to turn our vision into a reality. You are a strong believer in the transformative power of technology, and equally, the importance of everyday interpersonal connections and listening. You are a team player, with the ambition to grow into an engaging and motivating leader, capable of creating the conditions for people to deliver and realise their potential.

### The role

As Divisional Director you will be responsible for building, empowering and supporting dynamic and successful teams to deliver our clients projects safely, on time, within budget and to the exceptional standards expected by our clients. You will work as part of an enthusiastic and ambitious team growing an exciting new business in the delivery of hyperscale data center ICT and ELV systems. You will be integral to setting and implementing the growth strategy to achieve the ambitious plans the business has. In a business where people and culture are considered priorities, it will be your personal responsibility to ensure that you lead by example in demonstrating the core values of the business and that your teams demonstrate the same.

### Main responsibilities

- / Building, developing and supporting your project teams
- / Establish and maintain open, honest and trusting relationships with our people and our clients
- / Develop and implement ambitious business development plans and communicate them to the board for approval
- / Take accountability for achieving divisional targets with regards to EHS, project delivery and winning work
- / Identifying, assessing, managing and reporting on project and business risks and opportunities
- / Maintain status reports for all live projects and issue concise, factual monthly board reports
- / With your commercial director, manage and take accountability for all commercial reporting
- / Lead rather than manage teams to ensure they are professionally and personally successful

### Qualifications and experience

- / Degree qualifications are considered impressive but not essential
- / Strong presentation and communication skills are essential
- / Demonstrable experience of leading teams and growing businesses is critical
- / Leadership qualities are essential
- / An understanding of working across Europe is important